



SOLUTIONS OVERVIEW

Take Control of Your Salesforce Security and Data Access

Salesforce is an incredibly powerful platform, and with great power comes great responsibility! Protecting Salesforce requires Security, Compliance, and IT teams have the proper tooling to effectively manage security posture across all Salesforce environments.

Tired of relying on manual and costly analysis of your Salesforce environment that does not properly capture how much change occurs day to day? Looking to make sure the configuration and security posture of your Salesforce environment aligns with your goals and regulatory standards?

Our industry-leading SaaS security experts have deep knowledge and expertise managing and protecting Salesforce. With AppOmni for Salesforce, we now work for you.

UNDERSTAND WHO HAS ACCESS TO WHAT AND WHY

Salesforce's additive permissions and access system is able to support any sort of business logic, which leads to complexity. As your Salesforce environments live and grow, access control can become a tangled web.

Salesforce admins and Security teams alike need to be able to understand who has access to what, and why, with confidence!

Discover Incorrect Configurations and Permissions

Built on the world's most powerful SaaS Security Posture Management platform, AppOmni for Salesforce delivers unparalleled visibility in minutes instead of months.

AppOmni provides visibility across 225+ Salesforce configuration settings and 350+ system permissions. Through these modeling capabilities, you can investigate the effective access a Salesforce user has and why that access exists. Immediately understanding what Profile, Permission Set, or System Setting – or combinations of them – is granting access reduces time to remediation (MTTR) and enables you to make changes with confidence.

EASILY CRAFT SECURITY GUARDRAILS

It's not just "too much" access that you need to watch out for. Being overly restrictive with access control can also be problematic. For example, one of your changes suddenly removes read abilities rendering a team unable to do their jobs.

These configuration changes can be just as impactful to a business as a data incident. With all the complexity of Salesforce, finding "just right" can be very time consuming and challenging.

Let AppOmni Do the Heavy Lifting

AppOmni ensures configurations in your Salesforce environments never deviate from what you expect. The powerful AppOmni modeling engine allows you to write permissions and access rules without having to understand or review each Profile or Permission Set. Let us do the hard work to make sure your Salesforce configuration never deviate from what you expect.

- ✔ 225+ security-relevant settings for posture and configuration monitoring
- ✔ Profile configuration and data access entitlements
- ✔ External user access
- ✔ Connected Application installation
- ✔ Apex code access and configuration
- ✔ RBAC configuration exploration and reporting
- ✔ Expert-built default policies and metrics
- ✔ Instant SOC2, NIST CSF, SOX, ISO reports
- ✔ 350+ Permissions monitored for assignment to all RBAC elements
- ✔ Permission Set configuration and data access entitlements
- ✔ 1,325+ types of Setup Audit Trail data, normalized and translated
- ✔ All user OAuth token grants and usages
- ✔ Custom Apex REST endpoint exposure
- ✔ Continuous security posture monitoring
- ✔ Integration with external SIEMs
- ✔ Monitor permission changes, ensuring you detect privilege escalations
- ✔ 350+ Permissions monitored for *Effective* assignment to Users

	AppOmni for Salesforce	Salesforce Shield	Other Solutions
User Login History	✔	✔	✔
User Verification History	✔ Requires Salesforce Shield	✔ Requires Salesforce Shield	✔ Requires Salesforce Shield
Configurable Actions	✔	6 months, unstructured	✘
User 2FA Configuration Changes	✔	✘	✔
OAuth Token Grants	✔	✘	✘
Normalized Record History	✔	✘	✘
Custom SOQL-based detections	✔	✘	✔
Restricted Objects Edited by Specific User Types	✔	✘	✘
API Actions	✔	✔	✔
Salesforce-Native Detections	✔	✘	✔
AppOmni expert-designed detections across instances and clouds	✔	✘	✘
Reports Run	✔	✔	✔

INVESTIGATE ACCESS DRIFT BETWEEN ROLES AND OVER TIME

Salesforce environments are living systems. As your business grows, so does the complexity and amount of data in your Salesforce environment. You require continuous monitoring and assurances across this environment to ensure they are secured and in compliance.

A 360° Monitoring View

AppOmni allows you to travel back in time to any point since AppOmni has been installed and see how data access has changed. This capability can also be used to compare differences in access between two users to understand why one person has access and another doesn't. Just like all other parts of the AppOmni platform, comparison views display why access exist.

To learn more, email us at info@appomni.com or visit appomni.com.

AppOmni is a leading provider of SaaS Security Management software. Its patented technology scans APIs, security controls, and configuration settings to compare the current state of enterprise SaaS deployments against best practices and business intent. AppOmni makes it easy for security and IT teams to protect and monitor their entire SaaS environment from each vendor to every end-user.

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